

# Newfleet Asset Management Names William Irvine Head of Institutional Business Development

HARTFORD, Conn., Aug. 10, 2017 /PRNewswire/ -- [Newfleet Asset Management](#), an affiliate of [Virtus Investment Partners, Inc.](#) (NASDAQ: VRTS) that manages more than \$11.8 billion in fixed income strategies, today announced that William A. Irvine has joined the company as senior managing director and head of institutional business development.

Irvine has more than 25 years of financial services industry experience focused on institutional fixed income strategies and consultant and client relationship management. In his new role, he will offer Newfleet's comprehensive array of fixed income portfolios, particularly its expertise in multi-sector mandates, to institutional clients, including foundations, endowments, public funds, and multi-employer plans.

"We are delighted to have Bill join our team and believe his experience in institutional fixed income business development, coupled with his exceptional client relationship skills, will not only better support our existing institutional clients, but allow Newfleet to expand its footprint in these markets," said David L. Albrycht, CFA, president and chief investment officer, Newfleet Asset Management. "We are committed to delivering a comprehensive array of fixed income portfolios, and, together with our clients and partners, we want to build portfolios that provide investors with solutions for their investment needs in any market environment. The addition of Bill to the team is essential to strengthening that commitment."

"I'm excited to join Newfleet and represent an organization with such a strong and successful history of managing multi-sector fixed income portfolios," Irvine said. "I think there is tremendous opportunity for Newfleet, where key members of the firm and essential aspects of the investment process have been in place for nearly 25 years."

Irvine previously was managing director leading institutional business development for RBC Global Asset Management, where he worked closely with corporate, government, endowment and foundation clients, including state government pension funds.

Prior to RBC, Irvine held similar roles at Dimensional Fund Advisors, Eaton Vance Investment Management, and State Street Research and Management. He started his investment career in institutional fixed income sales at Lehman Brothers, in U.S. high-grade corporate debt, and later in emerging markets debt at BankBoston.

Irvine is a graduate of Trinity College with a B.A. in economics. He holds FINRA Series 7, 63, and 65 licenses.

## **About Newfleet Asset Management**

Newfleet Asset Management, an affiliated manager of Virtus Investment Partners, provides comprehensive fixed income portfolio management, including multi-sector, enhanced core, and core plus strategies and dedicated sector strategies such as bank loans and high yield. Newfleet leverages the knowledge and skill of a team of investment professionals with expertise in every sector of the bond market, including evolving, specialized, and out-of-favor sectors. For more information visit [www.newfleet.com](http://www.newfleet.com).

## **About Virtus Investment Partners**

[Virtus Investment Partners](#) (NASDAQ: VRTS) is a distinctive partnership of boutique investment managers singularly committed to the long-term success of individual and institutional investors. Virtus offers access to a variety of investment styles across multiple disciplines to meet a wide array of investor needs, and provides

products and services through affiliated managers and select subadvisers, each with a distinct investment style, autonomous investment process, and individual brand. In addition to [Newfleet Asset Management](#), its affiliates include [Ceredex Value Advisors](#), [Duff & Phelps Investment Management](#), [Kayne Anderson Rudnick Investment Management](#), [Rampart Investment Management](#), [Seix Investment Advisors](#), [Silvant Capital Management](#), and [Virtus ETF Solutions](#). Additional information can be found at [virtus.com](#).

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